



Number of reasons why **We** want to work with **You**
Only one reason why **You** should work with **Us**

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DATASCRIBE
Technologies Inc.

THE NUMBER OF REASONS

- ▶▶ Each case file sits idle for 16 hours each day and 128 hours each week producing no value
- ▶▶ Personal Injury case settlements are delayed by four weeks only due to delays in obtaining medical records
- ▶▶ A paralegal spends an average 17% of office time on the phone
- ▶▶ 20% of cases never reach law firms as they do not have 24*7 case intake capabilities
- ▶▶ 6% of potential revenues are lost because of idle cases
- ▶▶ There's an average of 2 weeks delay in preparing summons complaints
- ▶▶ While 90% of Personal Injury cases are settled without trial, staffing remains the main bottleneck in pre-litigation departments
- ▶▶ The cost of getting a paralegal on-board is \$8,000 and usually after a wait of 2 months
- ▶▶ 70% of law firms identify staffing and streamlining processes as two prime reasons that are impediments to growth
- ▶▶ A Personal injury attorney spends 355 hrs in office management while only 5% is spent on marketing

**CONTACT OUR LEGAL OUTSOURCING SERVICES
FOR ALL PERSONAL INJURY CASES**





WHO ARE WE ?

Datascribe Technologies Inc. is a pioneer in global legal support services with considerable domain expertise in Personal Injury, Malpractice & Tort practice areas. Currently we serve more than 50 law firms across 25 states including some of the largest Personal Injury Law firms in the USA.

We have local offices in the USA, Canada and India with the operating capacity of 24/7/365. We serve our clients with the philosophy of "Business Without Bottlenecks". We take on all back-end legal processes and time consuming non-core activities, allowing the law firms to focus on the core competencies which increases their case handling capacity with enhanced efficiency at competitive prices.

Our dedicated team of legal secretaries, paralegals and lawyers work round the clock to ensure that all cases get equal attention. They ensure that case moves from the intake stage to trial stage in the shortest duration by efficiently performing information and record gathering, settlement & pleadings, discovery & evidence.

Each of our clients have a dedicated support team with 24/7 operating hour capabilities helping them in streamlining the case processing.

So much so, many law firms have actually reduced cost by over 40% and increased their case handling capacity by as much as 200%, simultaneously!

50 LAW FIRMS STAND AS OUR JURY

Our Team

- ▶▶ 10 Case intake specialists
 - ▶▶ 15 Medical records retrieval staff
 - ▶▶ 50 Medical summary and demand preparation staff
 - ▶▶ 20 Paralegals for disclosures, interrogatories and RFPD
 - ▶▶ 15 Paralegals for deposition summary and document review
 - ▶▶ 20 Secretaries for scheduling deposition and meetings
 - ▶▶ 10 Attorneys for motions, complaints and responses
 - ▶▶ 10 Attorneys for motion for summary judgments
 - ▶▶ 5 Attorneys for appellate briefs
 - ▶▶ 4 Doctors for physician review & medical research/review
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SECRETARIAL SERVICES FOR PI LAW FIRM

Issue at the law firm

Datascribe Legal-PI/Med Mal Case Study-1

- ▶ Law firm realized that the current secretarial staff was stretched in handling multiple responsibilities. Due to the increasing caseload, they were unable to handle daily documenting and filing of scans and emails received/sent daily to & from the law firm. They also missed calendaring important events from the scans or emails daily. They lost track of maintaining logs of all pleadings, discoveries, depositions, hearings, trials and mediations etc., and their deadlines.
- ▶ The firm estimated that about 2-3 weeks time was lost on each case due to delay in filing.

Datascribe Solution

- ▶ Built a software which created a log of all the documents received or sent daily with active links to the respective document. The log also displayed the author, recipient and description of each document. It also displayed the calendaring requirement with specific deadline dates and reminder dates as well.
- ▶ Dedicated team worked as a well coordinated extension of the law firm & currently completes all tasks on a day to day basis

Benefits

- ▶ Reduced the attorneys and paralegals time in searching for the document and calendaring the deadlines and events. Helped the law firm improve legal workflows and ensured faster processing of cases.

AUTOMATING THE PRE-LITIGATION PROCESS

Issue at the law firm

Datascribe Legal-PI/Med Mal Case Study-2

- ▶ The pre-litigation settlements in the Personal Injury cases produced 90% revenues for the firm.

Law Firm tracked that getting the demands out was the slowest step in the firm.

Datascribe Solution

- ▶ Build a dedicated team of 5 paralegals to supplement their Pre-Lit team.
- ▶ The team at Datascribe took responsibilities of case intake file creation, request of medical records, medical summaries and preparation of demands.
- ▶ The dedicated team worked as a well-coordinated extended arm of the law firm. Currently, the offshore team handles processing of 160 intakes and about 50 demands each month

Benefits

- ▶ Marketing team intakes shot up from 90 per month to 160 per month. Demands for each month increased from 40 to 70 (50 of which were driven directly by Datascribe).
- ▶ Client ends up covering the Fort Lauderdale market and eventually the Miami-Dade area leveraging Datascribe's powerful delivery platform.

MEDICAL RECORDS RETRIEVAL AND SUMMARY

Issue at the law firm

Datascribe Legal-PI/Med Mal Case Study-3

- ▶▶ Law firm realizes that the process of retrieving medical records and summarizing them is the slowest step in the organization, an average case taking about 12 weeks to have the complete medical records, reducing the efficiency of the firm.
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Datascribe solution

- ▶▶ Builds a dedicated team of 7 paralegals, responsible for the complete activity of retrieving and summarizing medical records. The team retrieves medical records from various medical hospitals and chronologically summarizes the same handling minimum of about 50,000 pages.
 - ▶▶ The team now obtains and summarizes more than 75,000 pages of medical records each month. Datascribe solution combines voice and non-voice paralegals to deliver solutions for medical records processing.
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BENEFITS

- ▶▶ The entire process of medical records management is now managed by Datascribe, thereby sparing the time of in-house paralegals to take on & process high value cases. This ensures better productivity which eventually brings down case cycle times by 5 weeks.
- ▶▶ While the offshore cost is \$15,000 per month, the firm has been able to add an additional revenue of \$ 0.7 million in a single year since initiation.

**DATASCRIBE COMBINED MEDICAL RECORDS RETRIEVAL AND MEDICAL RECORDS
CHRONOLOGICALLY SUMMARIZING SERVICES.**

VOICE SUPPORT - SCHEDULING DEPOSITIONS

Issue at the law firm

- ▶ Law firm realizes that the current support staff is stretched in handling multiple responsibilities. Due to increase in caseload, they are not able to schedule appointment for depositions for cases handled by 16 attorneys, the firm estimates that 3 weeks of time is wasted on each case due to delays in depositions.

Datascribe solution

- ▶ Builds a dedicated team of 2 voice specialists mandated to match attorney calendar and schedule depositions for all 16 attorneys. Deploys VOIP telephony to have an extension of client EPBX at Datascribe in India

BENEFITS

- ▶ The team now effectively manages all scheduling requirement of the firm. This has cut down delays in each case by 3 weeks which allows firm to process 32 cases more each month.
- ▶ Additional revenues of \$ 0.6 million generated for each year with an offshore cost per month of \$ 5,040. Calling support from Datascribe enabled paralegals to focus solely on case processing, thus enabling them to be 20% more productive.

TESTIMONIALS

"On behalf of our firm I wanted to let you know how appreciative we are of your hard work and dedication in getting up and running on our S/C and B/P application-your focus on detail and commitment to excellence matches our firm's philosophy, keep up the good work."

- Managing partner, Largest PI firm in the US

"Working with your team was a real pleasure. All the processes were completed with best results."

-Partner, Business Litigation Attorney on Legal Research Memo on resjudicata

"It was a great experience working with your team. Our worries regarding timely completion of large drafting work, turned into pleasure with the assistance of cooperative and friendly people."

-Senior Attorney, Largest PI Firm in the US headquartered in New York

"Until we met you, offshore outsourcing did not sound like a viable option and moreover did not expect anything more than 'cost savings' while putting quality and confidentiality at risk. After working with you for 3 months now, we are amazed to see how Datascribe shattered the negative impression about outsourcing by delivering quality, bring efficiency by utilizing all 24 hours a day which in turn has enabled us to intake more cases. We would like to have a long term partnership with Datascribe which we believe will feed our growth engine.

-Shareholder of a top PI firm in the US



Our Journey Towards Empowering Your Legal Processes